



2018/19 ANNUAL REPORT

HOPE IS GREATER BECAUSE OF YOU



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ON THE COVER

In FY 18/19, FMSC shipped 272,160 meals to Helping Honduras Kids. They serve these meals in their children's home and school in addition to reaching out to nearby neighborhoods in need.

Photo by Niki Crews Photography





HOPE IS GREATER BECAUSE OF YOU

This past year, I had the privilege of spending time in the Philippines as FMSC completed our largest Project Based Food Assistance (PBFA) program on the island of Marinduque.

In addition to feeding programs, children went to school and parents were taught livelihood skills. Monthly household incomes more than doubled after the five-year program. People are healthier. Communities are stronger.

People have hope.

One mother, named Sally, broke down in tears as she told us the impact the program had on her family. [Meet Sally on pg. 18]

This is just one example of the work that's been taking place – often behind the scenes – at FMSC. One of our biggest areas of focus last year was deepening relationships with our partners so that we can continue to grow in an effort to reach more of the "least of these" in sustainable ways.

We know that hunger is on the rise as people around the world are devastated by conflict, displacement, natural disasters and poverty. **But hope is greater, and it's because of you.**

You have been so faithful joining us in our mission to feed God's starving children, hungry in body and spirit. And because of your support, we fed more children last year than we ever have before.

More than 1.3 million of you came together to pack nearly 365 million meals for children around the

world. That means you fed just over 999,000 children a daily meal last year. That's incredible.

As we look ahead into the coming year, we have big goals so we can feed even more children in hard to reach places.

We are already working toward our goal of packing 370 million meals and seeking ways to expand our PBFA programs to reach more of the "least of these."

Because of you packing and funding meals, we are poised to do this. We simply need more of your support – support that has allowed us to open our eighth permanent packing site in Texas and move our Schaumburg, Illinois site to a larger space. Combined, this growth provides the potential to feed nearly 190,000 more kids a year.

Because of you:

- Kids are fed [Meet Lauza, pg. 8]
- Spirits are fed [Visit Parkland, pg. 10]
- Communities are empowered [Meet Isabel, pg. 16]

You've done remarkable things this past year. We trust the Lord for even greater things as we continue to grow this coming year.

In faith,

Mark Orea

Mark Crea

Executive Director/CEO

"...YOUR FATHER IN HEAVEN IS NOT WILLING THAT ANY OF THESE



OUR HEARTACHE

Every year, millions of children die from preventable causes such as pneumonia, diarrhea, malaria and undernutrition. Hunger is still causing nearly half of deaths in children under 5 years old.*

From this data, we estimate at least 6,200children die each day from undernutrition. This is heartbreaking.

OUR SOLUTION

Hope begins with nutritious food. Nutrition allows children to grow, thrive and develop to their full potential. FMSC produces special MannaPack™ meal formulas developed by food science and nutrition professionals to supplement nutritional needs and reduce malnutrition.

*UNICEF: 2017 Levels and Trends in Child Mortality Report



IMAGINE A WORLD WITHOUT HUNGER

Daniel wakes up and rolls out of bed to find his mother stirring a pot of porridge. She smiles and pours him a steaming bowl. He eagerly slurps it down. She laughs at how fast he eats and shoos him away to get ready for school. Soon Daniel rushes down the dusty dirt path. His friends join him and they race each other all the way to class.

Daniel loves school. He gets to learn something new every day, play with his friends and eat a good lunch. It's easier to pay attention now, and he even gets better grades. Recently he decided he wants to be a doctor so he can help people like you've helped him.

While Daniel's at school, his mother weaves baskets by hand and sells them to support her son. She knows she can provide for him now. She's excited to watch Daniel grow up and believes he will have a bright future.

This is the world we dream of and work toward: A world where bright futures are the norm, where children, families and communities thrive.

THIS IS WHAT IT'S ALL ABOUT:







EMPOWERING COMMUNITIES

FEEDING KIDS

We believe hope starts with food. In order to have hope, our most basic needs must first be met.

Your gift of FMSC meals changed Lauza's life

Because of you, Lauza grew strong. She now plays with her friends and giggles like every little girl should. She's adorable – and flourishing.

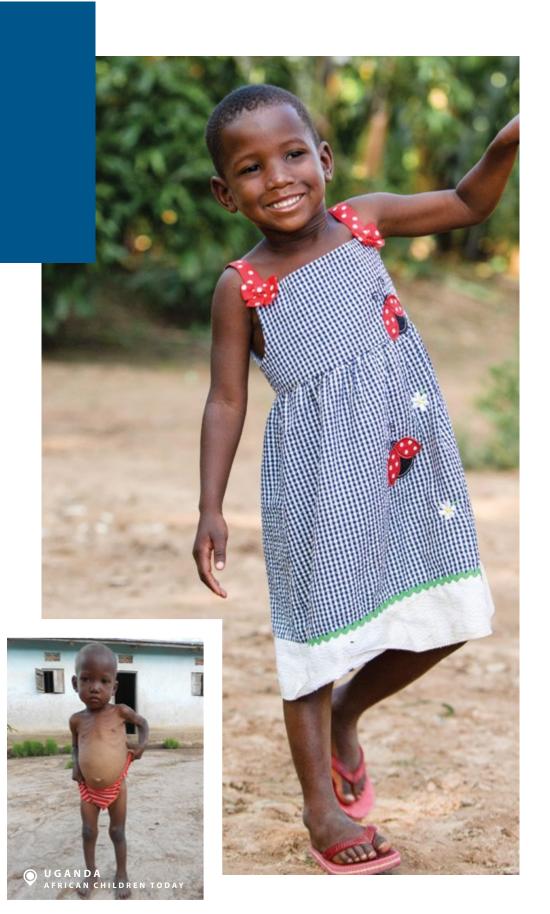
Lauza has transformed from a shy child who wouldn't smile to one who is full of laughter and never hesitates to give a hug. It's a beautiful transformation.

Lauza is outgoing and works hard in school.

"Lauza is one of my best students," her teacher said. "She is very calm yet has a great sense of humor. She is social and so loving. She's a leader among the other children. I am sure she will progress well."

You're a part of Lauza's story. All this is possible as a direct result of your generosity.

Hope is greater because of you.







See Lauza's story at **fmsc.org/lauza**.



999,110
CHILDREN LIKE LAUZA FED A
DAILY MEAL FOR A YEAR

 $8 \,$

FEEDING SPIRITS

There's something about serving that brings us together. A shared mission unites us. By volunteering, our spirits are refreshed.



364,675,152TOTAL MEALS PRODUCED



80,723,664MEALS PACKED AT FMSC
MOBILEPACK™ EVENTS



312
MOBILEPACK EVENTS
IN 40 STATES

Finding hope and healing through serving

One year after 14 students and three staff members were gunned down at Marjory Stoneman Douglas High School in Parkland, Florida, the community came together to pack 400,000+ FMSC meals.

FMSC's mission of feeding children hungry in body and spirit is the perfect way to work toward healing, the event's organizers said.

Drew, a senior at Marjory Stoneman Douglas High School, moved to Parkland with his family less than a year before the shooting. His favorite teacher died a hero as he selflessly acted to protect his students.

Drew said serving with his community was comforting and a way to honor those they lost.

Read the full story at **fmsc.org/parkland**.



BY VIOLENCE. BUT WE MUST RISE

ABOVE IT TO HELP OTHERS IN

NEED." - FMSC VOLUNTEER

"MY COMMUNITY WAS SHATTERED

Parkland meals shipped to Haiti

In a turn of events only God can orchestrate, 181,000 of the meals packed by Parkland shipped to Haiti, where violent protests and unrest have left families in great need. Haiti has experienced its own share of tragedy: The 2010 earthquake, devastating hurricanes, political upheaval and lack of resources.

But in the midst of this hardship, hope IS greater. And it's because of you.





"THIS IS A MEAL PACKAGING WAREHOUSE, AND YOU MIGHT THINK
A WEDDING TAKING PLACE MAKES THIS A HOLY PLACE," THE
OFFICIANT, CHARA'S DAD, SAID. "BUT THIS IS ALREADY A HOLY
PLACE FOR [GOD'S] HEART CARES FOR THE POOR."

Ringing in the New Year with a wedding that feeds kids

On New Year's Eve, Adam and Chara walked down the aisle in the Feed My Starving Children orientation room.

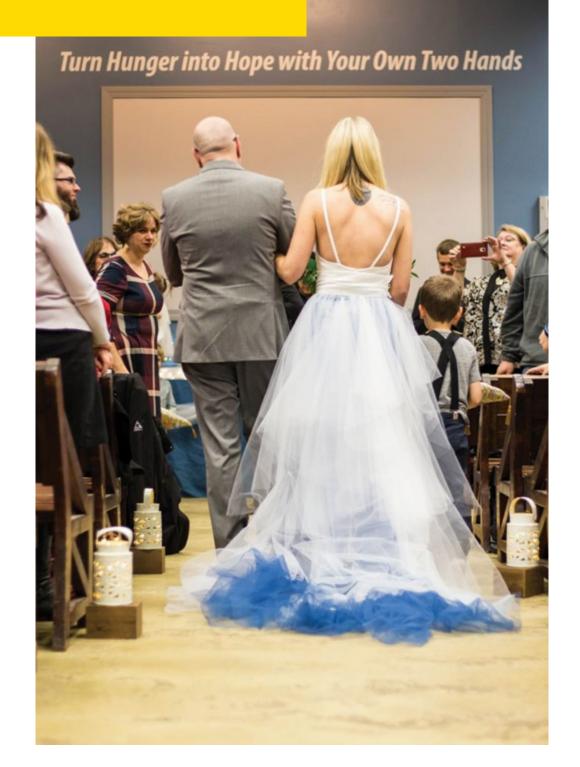
After the ceremony, they put on hairnets and volunteered with their guests.

The wedding party packed enough meals to feed 60 kids in Sierra Leone a daily meal for an entire year.

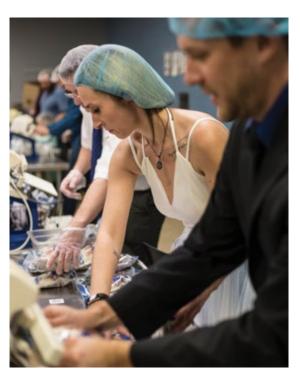
The couple met and fell in love through FMSC when Chara signed up to pack meals with a volunteer group Adam organized. The rest is history.

"This is something we love. It's a cause we care about. We've had a lot of date nights here. It's been a part of our relationship," Chara said.

Read the full story at **fmsc.org/wedding**.









1,306,128

VOLUNTEERS ACROSS THE U.S.



283,951,488

MILLION MEALS PACKED AT SITES

EMPOWERING COMMUNITIES

We pray every child grows up strong in body and spirit and becomes a leader in their community. Reliable food is the foundation for all other progress. It gives people the ability to think beyond their next meal. Once nourished physically, kids can concentrate in school and adults can focus on earning a living.

Joined Hands program

3-PACK FORMULA

FMSC's Joined Hands program – in partnership with Fabretto – works to reduce hunger, support local farmers and stimulate the economy in communities experiencing extreme poverty in Nicaragua.

- 1. Volunteers in the U.S. pack MannaPack™ 3-Pack meals (vitamins, veggies and soy).
- 2. The partial meals are sent to partners who cover shipping costs and clear the food through customs.
- 3. Local rice is added in-country by volunteers.
- 4. Completed meals are served in partner feeding programs.

This process allows FMSC to ship twice as many meals in one shipping container. In 2018, Joined Hands helped 21 Nicaraguan farmers plant, harvest and sell their rice crops for a fair price.

27%

REDUCED COST DUE TO NEW AGRICULTURE TECHNOLOGY FUNDED BY YOUR SUPPORT



42%

INCREASE IN RICE HARVEST





CROPPS

COALITION OF RELIEF ORGANIZATIONS PROMOTING PRACTICAL SOLUTIONS

We're passionate about helping the communities we serve become self reliant. Through CROPPS, we bring together our partners who serve in the same country to collaborate, solve problems and share resources. CROPPS also connects them to organizations that offer specific services like water filtration systems or agricultural training.

In 2018, 114 FMSC partners participated in 12 CROPPS groups in 11 countries.

90%

OF CROPPS ORGANIZATIONS HAVE BEEN ABLE TO ACCESS NEW RESOURCES



More efficient shipping process



Services to enhance sustainable



Spiritual support and fellowship



Knowledge sharing

"THERE'S ALL THIS SPACE ON THE SPECTRUM BETWEEN
RELIEF AND DEVELOPMENT. FMSC THRIVES ACROSS THE
ENTIRE CONTINUUM." - MATT MURASKI, FMSC VICE
PRESIDENT OF INTERNATIONAL PROGRAMS AND SUPPLY
CHAIN

Sustaining livelihoods

FMSC's MarketPlace supports sustainable employment that leads to sustainable development. For a fair wage, handmade goods are purchased from hardworking artisans in communities receiving FMSC meals. Your MarketPlace purchases build communities and fund more meals for kids.

PARTNER HIGHLIGHT: FABRETTO

Fabretto empowers families in Nicaragua by developing economic opportunities and improving education and nutrition. The Cusmapa Women's Basket Cooperative employs many women to weave baskets and other crafts from pine needles. Fabretto works to create healthy schools and communities by serving FMSC meals daily.

Last year you provided 5.5 million meals for Fabretto's school programs.



Isabel's hope for the future

FABRETTO ARTISAN

Isabel smiles as she remembers making her very first basket. It took her 30 hours. Her hands blistered and cramped. The pine needles poked and dug into her fingers, causing splinters. But she finished it. Now she weaves these beautiful baskets without pain.

"Finishing the basket made it all worth it," she said.
"It was more than just a basket to me. It was proof that I could do it. I could sustain myself and my family."

Working at Fabretto's co-op changed Isabel's life. Basket sales mean she can fix her house and make sure her children finish school.

Isabel now inspires other women to step up out of poverty and embrace independence. Thanks to you, her confidence soars.

"Without your support in buying our products, we would never be where we are today," she said.

Your MarketPlace purchases:



PROVIDED

5,688,506

MILLION MEALS



SUPPORTED

2,346

ARTISANS LIKE ISABEL

Find out more at fmscmarketplace.org.

PROJECT BASED FOOD ASSISTANCE (PBFA)

FMSC food partners work with local leaders and churches in a specific region to help a community rise out of poverty. For a period of time, FMSC provides a consistent supply of MannaPack meals. This provides a foundation that empowers them to become self-reliant. Food assistance and community development work hand in hand.



MARINDUQUE, PHILIPPINES



HOW FMSC MEALS HELPED AN ISLAND IN THE PHILIPPINES RISE OUT OF POVERTY

When FMSC heard nearly 14,000 children were undernourished on the island of Marinduque, we worked with local leaders and food partners in the region to create our first PBFA program. It's called MARINEL, meaning MARinduque Integrated Nutrition, Education and Livelihood.

Our partner, Risen Savior Missions, established 235 feeding centers, and over the next five years, sent more than 11 million meals. These meals primarily fed malnourished children, mothers, the elderly and those suffering from tuberculosis.

One of these mothers was Sally. Her 6-week-old baby, Lei Alden, weighed just five and a half pounds. After six months of MannaPack Rice, he gained weight.

"I don't know how to express my gratitude," Sally said. "It is really a big help for us."



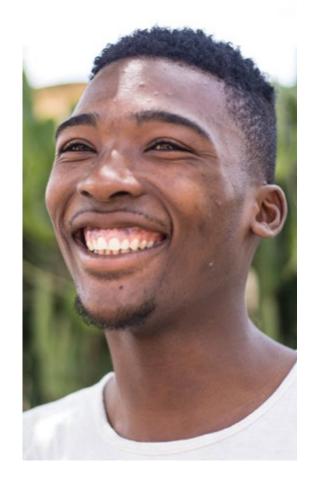
Through nutrition and livelihood training, parents like Sally learned about malnutrition and how to prevent it in the future. As people became healthy again, relationships between the community, church and government grew stronger.

Dreams are being restored because of you.

"People are now starting to believe in a dream. You have changed so many lives on the small island. Thank you!" – Junie Maralit, bishop of Marinduque since 2015

Hear Sally firsthand at fmsc.org/MARINEL.





'Hunger doesn't exist here anymore'

In the sugarcane fields of the Dominican Republic, the community of Batey 106 is no longer hungry. Their once struggling village is transforming as families move toward their dream of a future beyond cutting sugarcane.

Before the PBFA, 21-year-old Ishmael's life was difficult.

"There wasn't a lot of help. There wasn't a lot of jobs. The only job was cutting sugarcane, and that didn't pay well," he said.

The community-led PBFA committee identified a need for English and cooking classes. Students are learning skills they can use to find jobs outside the batey – skills that are changing their quality of life.

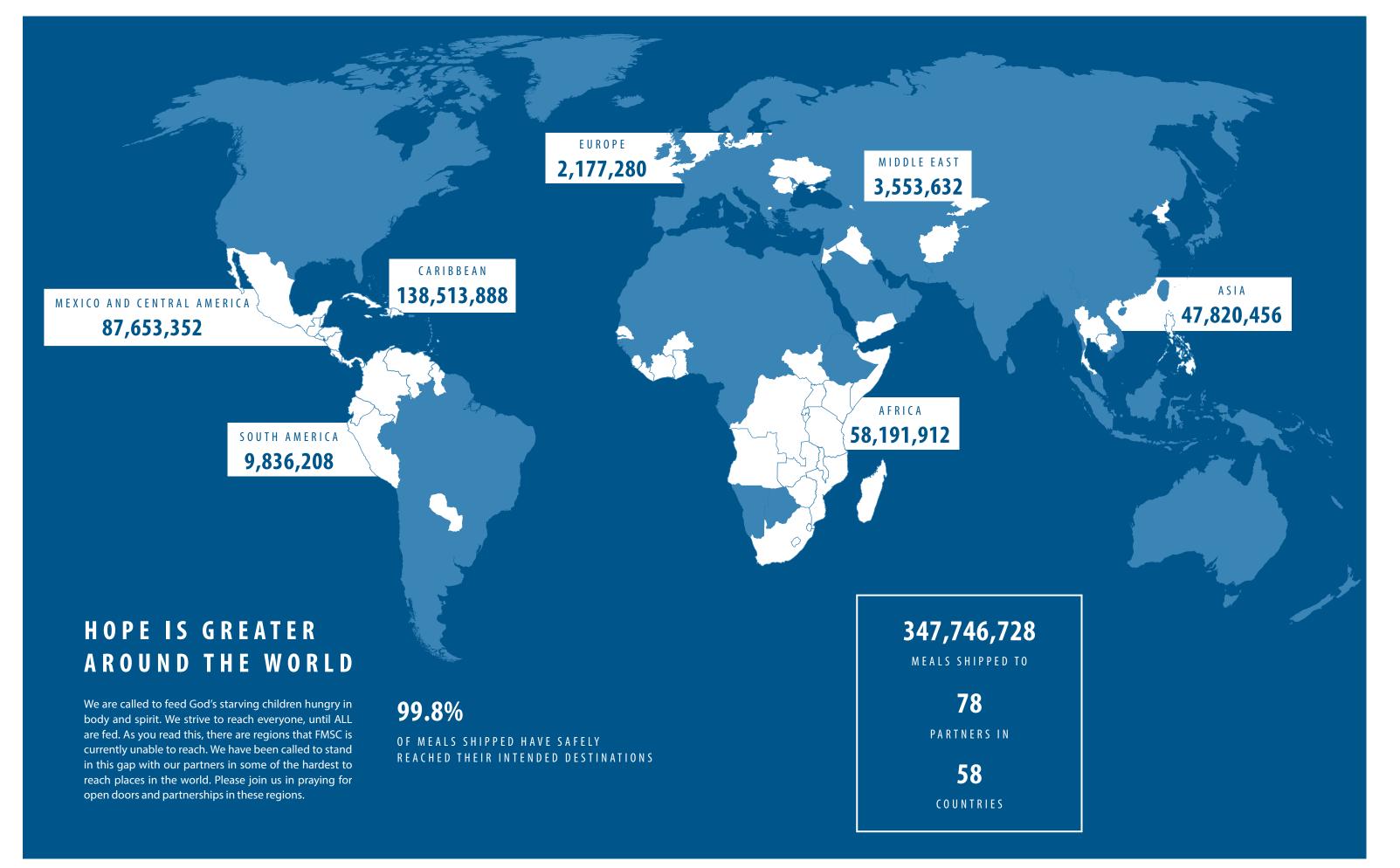
The young people of Batey 106 are dreaming about their future, something they will tell you wasn't possible before.

If you ask Ishmael what he wants to be when he grows up, first he will tell you that he's already grown up. Then he'll rattle off a list of a dozen career possibilities and ideas for his future.

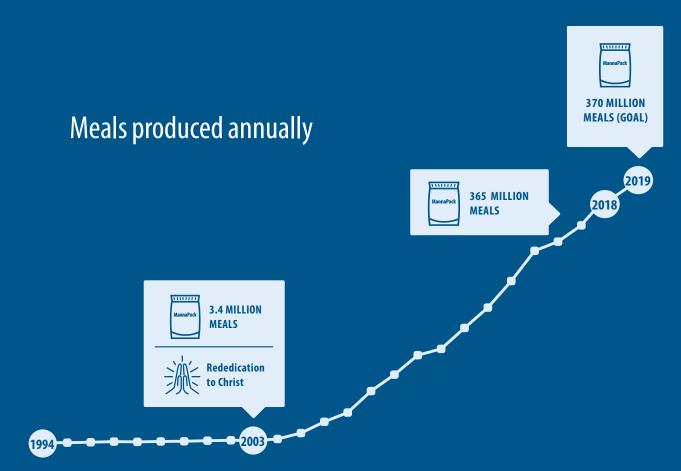
"WHEN PEOPLE ASK WHAT YOU WANT TO DO WITH YOUR FUTURE, IT MEANS THEY CAN SEE YOU HAVE A FUTURE," HE SAID.

Experience the interactive story at **batey106.com**.













14 YEARS

FINANCIAL SUMMARY

FOR THE FISCAL YEAR ENDING FEBRUARY 28, 2019. (The following numbers are expressed in thousands.)

Consolidated statement of financial position

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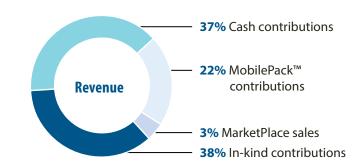
Total assets	\$21,145
Other assets	450
Property, plant & equipment (net)	5,525
Certificates of deposit	4,546
Inventory	6,088
Receivables	686
Cash	3,850

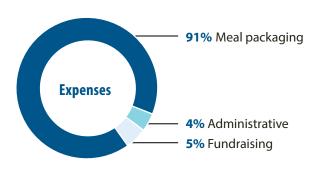
LIABILITIES

Total liabilities	\$8,187
Promissory note	817
Deferred revenue/rent	4,172
Accrued payroll	1,092
Accrued payables	2,106

NET ASSETS

Total liabilities and net assets	\$21,145	
Total net assets	\$12,958	
With donor restrictions	2,031	
Without donor restrictions	10,927	





Consolidated statement of activities

Increase (decrease) in net assets	(\$1,745)	(\$127)	(\$1,872)
Total expenses	\$76,557		\$76,557
Fundraising	3,605		3,605
Administrative	3,172		3,172
Meal packaging	69,780		69,780
FUNCTIONAL EXPENSES:			
Total revenues, gains and other support	\$74,812	(\$127)	\$74,685
MarketPlace sales	2,450		2,450
In-kind contributions	28,375		28,375
Net assets released from restrictions	1,153	(1,153)	0
MobilePack contributions	16,417		16,417
Cash contributions	26,417	1,026	27,443
REVENUE:	RESTRICTIONS	RESTRICTIONS	TOTAL
	WITHOUT DONOR	WITH DONOR	

OUR LEADERSHIP

EXECUTIVE STAFF



MARK CREA Executive Director/CEO



LAURA BERNARD Vice President of Manufacturing



ANDY CARR Vice President of **Development & Marketing**



MATT MURASKI Vice President of International **Programs & Supply Chain**



JEANIE PICARDI Vice President of **Human Resources**



DAN STENNES-ROGNESS Vice President of Finance/CFO

BOARD OF DIRECTORS



DEAN NADASDY **Board Chair** President Emeritus, Minnesota South District, The Lutheran Church – Missouri Synod



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BECKY ROSS MIELKE Director of Communications, FOX Sports North and FOX Sports Wisconsin



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EVELYN NAKIBUUKA **Technology Project Manager** Industrial Door Company, Inc.



BRUCE GORTER **Board Secretary** Senior Vice President & CTO, Thomson Reuters Legal



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ROLLIE RENSTROM **Retired Allianz Life Insurance Company Executive**



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KIERAN KELLIHER **Board Member At Large** Director of Finance, Chicago Bulls



STEWART MCCUTCHEON **Retired Ecolab Executive**



DAVID STARK President, BusinessKeys International



BRAD ADAMS Operations Director, Cisco Systems Inc.



JAVI MCGUIGGAN Global Marketing Manager, 3M – Industrial Adhesives and Tapes Division



CHARLIE WESSER Owner, Five Star Professional

A full, audited financial report is available on our website at fmsc.org.

HOPE IS GREATER BECAUSE OF YOU

You lead the charge here at home to make a difference across the globe. You ignite a spark in others. Without you regularly packing meals, without your lemonade stand, without your monthly giving, without your legacy giving, we wouldn't be FMSC. Hope is greater because of YOU.





PROVIDE HOPE FOR TOMORROW

Feed children through your legacy giving. Make FMSC a beneficiary of your will, estate plan or life insurance policy. Provide long-lasting Hope for Tomorrow.

fmsc.org/plannedgiving



BECOME A HOPE SUSTAINER

Make a huge impact on hunger. Commit to donate to FMSC every month. Your dependable monthly support provides hope through food to kids, every day. Hope Sustainers fed more than 26,800 children daily for a year!

fmsc.org/hopesustainer



JOIN OUR HOPE CHAMPIONS

Fundraise for FMSC. Host a bake sale. Create a lemonade stand. Bike across the country. Your creative, passionate support feeds kids across the globe. 113 Hope Champions raised \$153,536 to provide 697,891 MannaPack meals.

fmsc.org/hopechampions



BE A MARKETPLACE HOPE AMBASSADOR

Spread the word about FMSC. Sell handcrafted items from artisans who receive FMSC meals. No financial commitment required. **Hope Ambassadors sold 2,326 ornaments to feed 289 kids for an entire year!**

To learn more, email marketplace@fmsc.org.



GIVE TO GROW

Dreaming of a future where kids don't go hungry? Donate to the Give to Grow fund to support future FMSC meal packing sites. Because more sites = more kids fed. And it's all about feeding more kids.

fmsc.org/givetogrow





STAY CONNECTED







HEADQUARTERS
401 93rd Avenue NW | Coon Rapids, MN 55433 | 763-504-2919

PACKING SITES

Chanhassen, MN | Coon Rapids, MN (HQ) | Eagan, MN | Aurora, IL | Libertyville, IL | Schaumburg, IL | Mesa, AZ | Richardson, TX

WAREHOUSES
Middletown, PA | Norcross, GA

MOBILEPACK™ EVENTS NATIONWIDE