

Update from Executive Director

Mark Crea, FMSC



BEHOLD
FMSC PARTNER CONFERENCE

2017/18 Results

- 330 Million Meals
 - 74 million meals through MobilePack
 - 256 million meals at our 7 permanent sites
- 296 MobilePack Events in 39 states
- 1.2 Million Volunteers
- Feeding children in 70 countries
- 1.9 billion meals (in FMSC history) with 99.8% delivery



2017/18 Results

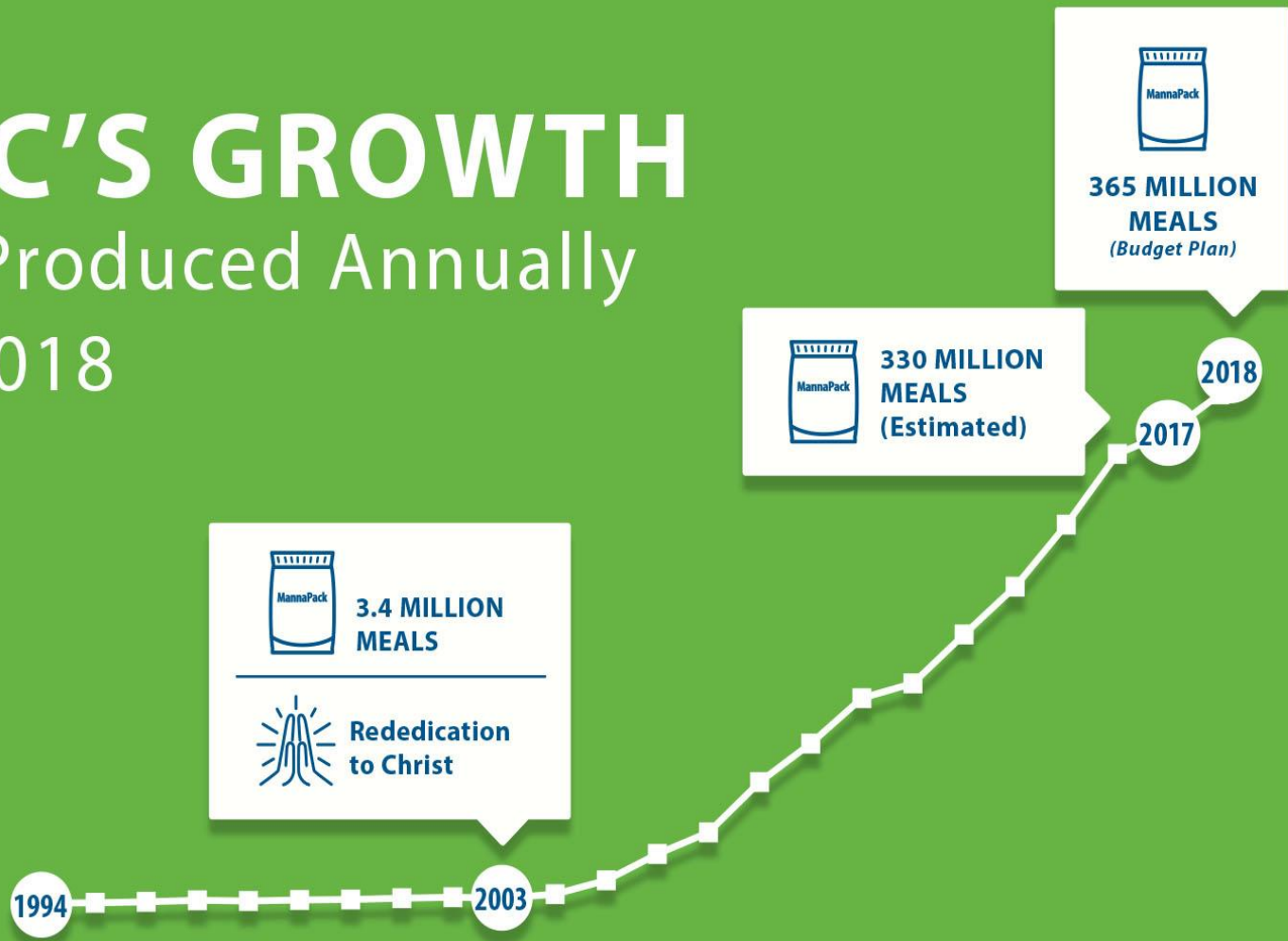
- Projected Revenue: \$69 million
- Meal Cost: 22 cents (seven years)
- Charity Navigator 4-Star Rating
(Anticipating our 13th consecutive year – Top 1%)
- Addition of 8th permanent site
(Sites now in MN, IL, AZ, and TX)



FMSC'S GROWTH

Meals Produced Annually

1994-2018



FY 2018/19 Objectives

- Keep Christ at the Center of FMSC
- Strengthen and Support our Partner Relationships
- Reach The Least of These
- Expand Distribution Programs
- Produce 365 Million Meals
 - 283 Million Meals at Permanent Sites
 - 82 Million Meals through MobilePack
- Utilize 1.4 Million Volunteers
- Maintain High Efficiency Ratings
- 2018/2021 Strategic Plan



2018 – 2021 Strategic Plan

- Conscious shift this year to **focus on relationships**.
- While we need goals – 440 million meals, 1.7 million volunteers, and \$95 million revenue – we believe we will be at our best when we focus on relationships.
 - Christ
 - **Partners**
 - Donors
 - Staff
 - Volunteers
 - Vendors

2018 – 2021 Strategic Plan

Vision: Through God, FMSC will strive to eliminate malnutrition and starvation in children throughout the world by helping to instill compassion in a generation that hears and responds to the cries of those in need until all are fed.

In order to accomplish the mission set before us, FMSC will seek and develop **Christ-centered relationships** with people called to serve in a united community filled with compassion for those in need.

2018 – 2021 Strategic Plan

FMSC will strive to strengthen relationships with existing partners and cultivate relationships with new partners in order to help them on their journey to reach more of God's hungry and hurting people.

“And let us consider how we may spur one another on toward love and good deeds, not giving up meeting together as some are in the habit of doing, but encouraging one another – and all the more as you see the Day approaching.”

Hebrews 10:24-25